

| Line #                                                                                                                                                                                                                                       | 2021 OR CURRENT PRODUCTION YEAR SUV'S                                         |     |     | ANDERSON FORD<br>OF LINCOLN | BAXTER CDJRF<br>OF LINCOLN<br>(DURANGO) | BAXTER CDJRF<br>OF LINCOLN<br>(GRAND CHEROKEE) | GENE STEFFY<br>AUTO GROUP | HUSKER AUTO<br>GROUP LLC | SID DILLON<br>CHEVROLET<br>BUICK | SID DILLON<br>FORD                                                 |
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|                                                                                                                                                                                                                                              | DESCRIPTION                                                                   | QTY | UOM | UNIT PRICE                  | UNIT PRICE                              | UNIT PRICE                                     | UNIT PRICE                | UNIT PRICE               | UNIT PRICE                       | UNIT PRICE                                                         |
| 1                                                                                                                                                                                                                                            | 2021 OR CURRENT PRODUCTION YEAR<br>MIDSIZE 5 PASSENGER SUV'S FFV E85          | 6   | EA  | \$ 27,745.00                | NO BID                                  | NO BID                                         | NO BID                    | NO-BID                   | NO BID                           | \$ 27,930.00                                                       |
| E85=UNITS CAPABLE OF OPERATING ON A FUEL MIXTURE OF UP TO 85% ETHANOL/15% UNLEADED GASOLINE WITHOUT ADDITIONAL CHANGE OR CONVERSION<br>A SEPARATE BID IS REQUESTED IF BIDDING ALTERNATIVE FUEL VEHICLES. A SEPARATE CONTRACT MAY BE AWARDED. |                                                                               |     |     |                             |                                         |                                                |                           |                          |                                  |                                                                    |
| WHEELBASE: MINIMUM OF 110"                                                                                                                                                                                                                   |                                                                               |     |     |                             | NO BID E85                              | NO BID E85                                     | NO BID                    | NO-BID                   |                                  | FORD<br>EXPLORER<br>K8B-BASE<br>3.3L<br>16 CITY - 23 HWY<br>40-120 |
| MINIMUM TIRE SIZE: 17"                                                                                                                                                                                                                       |                                                                               |     |     |                             |                                         |                                                |                           |                          |                                  |                                                                    |
| MAKE:                                                                                                                                                                                                                                        |                                                                               |     |     | FORD                        |                                         |                                                |                           |                          |                                  |                                                                    |
| MODEL:                                                                                                                                                                                                                                       |                                                                               |     |     | EXPLORER                    |                                         |                                                |                           |                          |                                  |                                                                    |
| SERIES, CODE, TRIM LEVEL:                                                                                                                                                                                                                    |                                                                               |     |     | K8B, 100A, BASE             |                                         |                                                |                           |                          |                                  |                                                                    |
| ENGINE (MINIMUM SIZE OF 2.0L I4):                                                                                                                                                                                                            |                                                                               |     |     | 3.3L V6                     |                                         |                                                |                           |                          |                                  |                                                                    |
| EPA/MPG:                                                                                                                                                                                                                                     |                                                                               |     |     | 16/22/18                    |                                         |                                                |                           |                          |                                  |                                                                    |
| DELIVERY ARO:                                                                                                                                                                                                                                |                                                                               |     |     | 90 DAYS                     |                                         |                                                |                           |                          |                                  |                                                                    |
| MSRP \$:                                                                                                                                                                                                                                     |                                                                               |     |     | \$ 36,060.00                |                                         |                                                |                           |                          |                                  | \$ 36,220.00                                                       |
| 2                                                                                                                                                                                                                                            | 2021 OR CURRENT PRODUCTION YEAR<br>MIDSIZE 5 PASSENGER SUV'S E15<br>COMPLIANT | 6   | EA  | \$ 27,745.00                | \$ 27,418.00                            | \$ 27,556.00                                   | \$ 27,403.00              | \$ 29,999.00             | \$ 29,930.00                     | \$ 27,930.00                                                       |
| E85=UNITS CAPABLE OF OPERATING ON A FUEL MIXTURE OF UP TO 85% ETHANOL/15% UNLEADED GASOLINE WITHOUT ADDITIONAL CHANGE OR CONVERSION<br>A SEPARATE BID IS REQUESTED IF BIDDING ALTERNATIVE FUEL VEHICLES. A SEPARATE CONTRACT MAY BE AWARDED. |                                                                               |     |     |                             |                                         |                                                |                           |                          |                                  |                                                                    |
| WHEELBASE: MINIMUM OF 110"                                                                                                                                                                                                                   |                                                                               |     |     |                             |                                         |                                                |                           |                          |                                  |                                                                    |
| MINIMUM TIRE SIZE: 17"                                                                                                                                                                                                                       |                                                                               |     |     |                             |                                         |                                                |                           |                          |                                  |                                                                    |
| MAKE:                                                                                                                                                                                                                                        |                                                                               |     |     | FORD                        | DODGE                                   | JEEP                                           | DODGE                     | CHEVROLET                | CHEVROLET                        | FORD                                                               |
| MODEL:                                                                                                                                                                                                                                       |                                                                               |     |     | EXPLORER                    | DURANGO                                 | GRAND CHEROKEE                                 | DURANGO                   | BLAZER                   | BLAZER                           | EXPLORER                                                           |
| SERIES, CODE, TRIM LEVEL:                                                                                                                                                                                                                    |                                                                               |     |     | K8B, 100A, BASE             | SXT AWD WITH 3RD<br>ROW DELETE          | LAREDO E                                       | WDEL75/2BA SXT            | AWD-INR26-LT             | INR26-LT                         | K8B-BASE                                                           |
| ENGINE (MINIMUM SIZE OF 2.0L I4):                                                                                                                                                                                                            |                                                                               |     |     | 2.3L ECOBOOST               | 3.6L V6                                 | 3.6L V6                                        | 3.6L V6                   | LGX 3.6L V6 SIDI DOHC    | 3.6L                             | 2.3L                                                               |
| EPA/MPG:                                                                                                                                                                                                                                     |                                                                               |     |     | 20/27/23                    | 18 CITY / 25 HWY                        | 18 CITY / 25 HWY                               | 19 CITY 26 HIGHWAY        | 25 H/18 C                | 18 CITY - 25 HWY                 | 20 CITY - 27 HWY                                                   |
| DELIVERY ARO:                                                                                                                                                                                                                                |                                                                               |     |     | 90 DAYS                     | 120 DAYS                                | 120 DAYS                                       | 90 TO 120 DAYS            | 35/120 DAYS              | 40-120                           | 40-120                                                             |
| MSRP \$:                                                                                                                                                                                                                                     |                                                                               |     |     | \$ 36,060.00                | \$ 37,470.00                            | \$ 39,135.00                                   | \$ 37,055.00              |                          | \$ 37,765.00                     | \$ 36,220.00                                                       |

|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                            |   |    |                               |                                                           |                                                         |                                        |                                                                                            |                                                   |                               |
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| THE OPTIONS SHALL MEET OR EXCEED THE FOLLOWING REQUIREMENTS THAT ARE EXCEPTIONS TO SPECIFICATION AND MUST BE FACTORY INSTALLED UNLESS OTHERWISE NOTED IN SPECIFICATION. QUOTES MUST BE FURNISHED FOR ITEMS LISTED BELOW, IF NOT INCLUDED AS STANDARD EQUIPMENT OR REQUIRED IN MAIN PART OF THIS SPECIFICATION. THE OPTION LINES BELOW MAY VARY FROM VEHICLE TO VEHICLE. MAKE SURE TO REMOVE THE LINES THAT DON'T APPLY AND ADD OR MAKE SURE THE LINES THAT DO APPLY ARE IN THE LIST BELOW. DELETE THIS LINE ON THE FINAL VERSION FOR EACH SPECIFICATION GROUP. |                                                                                                                                                            |   |    |                               |                                                           |                                                         |                                        |                                                                                            |                                                   |                               |
| 3                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ALTERNATE ENGINE SIZE<br>SPECIFY ENGINE SIZE:                                                                                                              | 6 | EA | N/A                           | N/A<br>N/A                                                | N/A<br>N/A                                              | NA                                     | <del>\$&lt;799.00&gt;</del><br>LSY-2.0L TURBO-4 CYL<br>V92/V08/CTT<br>N/A WITH THIS ENGINE | <del>\$&lt;546.00&gt;</del><br>2.0L-NO TRAILERING | NA                            |
| 4                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | HEAVY DUTY SPLIT FRONT SEAT WITH<br>LUMBAR SUPPORT<br>(DEDUCT)                                                                                             | 6 | EA | DEDUCTION<br>BID PRICE:<br>NA | DEDUCTION<br>BID PRICE:<br>N/A                            | DEDUCTION<br>BID PRICE:<br>N/A                          | DEDUCTION<br>BID PRICE:<br>NA          | DEDUCTION<br>BID PRICE:<br>NA                                                              | DEDUCTION<br>BID PRICE:<br>NA                     | DEDUCTION<br>BID PRICE:<br>NA |
| 5                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | 40-40 POWER BUCKET ELECTRIC SEATS                                                                                                                          | 6 | EA | \$ 250.00<br><br>DRIVER       | \$ 2,610.00<br><br>INCL ITEM 14                           | N/A                                                     | NA                                     | STD<br><br>DRIVER ONLY                                                                     | \$ 360.00<br><br>DRIVERS                          | \$ 330.00<br><br>DRIVERS      |
| 6                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | FACTORY INSTALLED CONSOLE<br>BETWEEN FRONT SEATS<br>(DEDUCT)                                                                                               | 6 | EA | DEDUCTION<br>BID PRICE:<br>NA | DEDUCTION<br>BID PRICE:<br>N/A<br>CONSOLE IS<br>STD EQUIP | DEDUCTION<br>BID PRICE:<br>N/A                          | DEDUCTION<br>BID PRICE:<br>STD         | DEDUCTION<br>BID PRICE:<br>NA                                                              | DEDUCTION<br>BID PRICE:<br>NA                     | DEDUCTION<br>BID PRICE:<br>NA |
| 7                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | ADDITIONAL FOB<br>(IF EQUIPPED WITH KEYLESS REMOTE<br>ENTRY)                                                                                               | 6 | EA | \$ 295.00                     | \$ 300.00                                                 | \$ 300.00                                               | \$ 300.00                              | \$ 229.00                                                                                  | \$ 189.00                                         | \$ 189.00                     |
| 8                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | STANDARD PAINT<br>(ATTACH NO ADDITIONAL COST PAINTS<br>LIST)                                                                                               | 6 | EA | STD                           | SEE<br>ATTACHED                                           | SEE<br>ATTACHED                                         | STD                                    | SEE<br>ATTACHED                                                                            | SEE<br>ATTACHED                                   | SEE<br>ATTACHED               |
| 9                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | EXTRA COST PAINT<br>(ATTACH EXTRA COST PAINTS LIST)                                                                                                        | 6 | EA | N/C                           | SEE<br>ATTACHED                                           | SEE<br>ATTACHED                                         | \$ 220.00                              | NA                                                                                         | SEE<br>ATTACHED                                   | SEE<br>ATTACHED               |
| 10                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | SIDE STEP RUNNING BOARDS<br>MOUNTED ON BOTH SIDES BETWEEN<br>THE FRONT AND REAR WHEELS AT THE<br>BOTTOM OF THE ROCKER PANEL<br>PLEASE SPECIFY BRAND/MODEL: | 6 | EA | \$ 595.00<br><br>FORD PARTS   | \$ 653.00<br><br>MOPAR FACTORY<br>INSTALL ONLY            | \$ 630.00<br><br>MOPAR FACTORY<br>INSTALL ONLY<br>BLACK | \$ 725.00<br><br>MOPAR CHROME<br>TUBES | \$ 795.00<br><br>GM-VXW<br>MOLDED-BLK                                                      | \$ 795.00<br><br>FACTORY                          | NA                            |
| 11                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | SECOND POWER OUTLET                                                                                                                                        | 6 | EA | STD                           | INCL                                                      | INCL                                                    | STD                                    | STD                                                                                        | NA                                                | INCL                          |

|    |                                                                                                                                                                                                                                |   |    |                                              |                                                      |                                                      |                                                      |                                                    |                                                      |                                              |
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| 12 | TWO WHEEL DRIVE<br><br>(DEDUCT)<br>PLEASE CIRCLE FWD OR RWD:<br>FWD    RWD                                                                                                                                                     | 6 | EA | DEDUCTION<br>BID PRICE:<br>\$<895.00><br>RWD | DEDUCTION<br>BID PRICE:<br>\$        2,386.00<br>RWD | DEDUCTION<br>BID PRICE:<br>\$        1,803.00<br>RWD | DEDUCTION<br>BID PRICE:<br>\$        1,936.00<br>RWD | DEDUCTION<br>BID PRICE:<br>\$        747.00<br>FWD | DEDUCTION<br>BID PRICE:<br>\$<1,138.00><br>FWD       | DEDUCTION<br>BID PRICE:<br>\$<515.00><br>RWD |
| 13 | PROTECTIVE SAFETY CAGE BEHIND<br>DRIVERS SEAT                                                                                                                                                                                  | 6 | EA | \$        995.00                             | N/A                                                  | N/A                                                  | NA                                                   | \$        1,197.00                                 | NA                                                   | NA                                           |
| 14 | REVERSE SENSING SYSTEM                                                                                                                                                                                                         | 6 | EA | \$        295.00                             | \$        2,610.00<br>INCL ITEM 5                    | INCL                                                 | NA                                                   | \$        1,845.00<br>REQUIRES ZL5 PKG             | \$        1,845.00                                   | INCL                                         |
| 15 | KEYLESS REMOTE ENTRY<br>(INCLUDES TWO (2) FOBS TO ENTER<br>THE VEHICLE)                                                                                                                                                        | 6 | EA | STD                                          | INCL                                                 | INCL                                                 | STD                                                  | STD                                                | INCL                                                 | INCL                                         |
| 16 | TRAILER TOWING PACKAGE<br><br>(DEDUCT)                                                                                                                                                                                         | 6 | EA | DEDUCTION<br>BID PRICE:<br>\$<200.00>        | DEDUCTION<br>BID PRICE:<br>\$        1,076.00        | DEDUCTION<br>BID PRICE:<br>\$        896.00          | DEDUCTION<br>BID PRICE:<br>\$        1,000.00        | DEDUCTION<br>BID PRICE:<br>\$        397.00        | DEDUCTION<br>BID PRICE:<br>\$<546.00><br>2.0L ENGINE | DEDUCTION<br>BID PRICE:<br>\$<296.00>        |
| 17 | PROTECTIVE VINYL BODY MOLDING<br>(DEALER INSTALLED IF NOT STANDARD<br>EQUIPMENT)                                                                                                                                               | 6 | EA | \$        495.00                             | N/A                                                  | N/A                                                  | NA                                                   | \$        399.00                                   | \$        350.00                                     | \$        350.00                             |
| 18 | ELECTRONIC STABILITY/ROLL OVER<br>TRACTION CONTROL SYSTEM<br>(IF NOT STANDARD EQUIPMENT)                                                                                                                                       | 6 | EA | STD                                          | INCL                                                 | INCL                                                 | STD                                                  | STD                                                | INCL                                                 | INCL                                         |
| 19 | DEALER INSTALLED REAR WINDOW<br>DEFROSTER                                                                                                                                                                                      | 6 | EA | \$        295.00                             | INCL                                                 | INCL                                                 | STD                                                  | NA                                                 | INCL                                                 | INCL                                         |
| 20 | REAR VISION CAMERA<br>(IF NOT STANDARD EQUIPMENT)                                                                                                                                                                              | 6 | EA | STD                                          | INCL                                                 | INCL                                                 | STD                                                  | STD                                                | INCL                                                 | INCL                                         |
| 21 | DISCONNECT OF DAYLIGHT RUNNING<br>LIGHTS<br>(LAW ENFORCEMENT ONLY)                                                                                                                                                             | 6 | EA | \$        90.00                              | \$        100.00                                     | \$        100.00                                     | STD                                                  | NA                                                 | NA                                                   | \$        190.00                             |
| 22 | COURTESY SIGNAL OR INTERNAL LIGHT<br>INOPERABLE<br>(LAW ENFORCEMENT ONLY)                                                                                                                                                      | 6 | EA | \$        90.00                              | \$        100.00                                     | \$        100.00                                     | STD                                                  | NA                                                 | NA                                                   | NA                                           |
| 23 | DRIVER'S SIDE SPOTLIGHT, MOUNTED<br>ON LEFT DOOR POST AND SHALL BE<br>FUSED PER MANUFACTURER'S<br>SPECIFICATIONS.<br>UNITY #250, FIVE (5)" DIAMETER<br>SPOTLIGHT WITH HALOGEN LAMP OR<br>EQUIVALENT.<br>(LAW ENFORCEMENT ONLY) | 6 | EA | \$        395.00                             | \$        600.00                                     | N/A                                                  | \$        450.00                                     | \$        795.00                                   | NA                                                   | NA                                           |

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| 24                 | ADDITIONAL MANUFACTURER WARRANTY COST(S)<br>SPECIFY YEARS AND MILES:                                                                                                                  | 6 | EA   | \$ 2,595.00<br><br>5 YEARS/100,000 MILES FORD PREMIUM CARE | \$ 3,500.00<br><br>7 YR/100,000 MILE COMPREHENSIVE WARRANTY | \$ 3,500.00<br><br>7 YR/100,000 MILE COMPREHENSIVE | \$ 3,595.00<br><br>5 YR/100,000 MILE 100.00 DED. MAX CARE | NC<br><br>5 YEARS/100,000 MILES POWER TRAIN/<br>5 YEARS/100,000 MILE ROADSIDE ASSISTANCE | CALL FOR OPTIONS   | CALL FOR OPTIONS   |
| 25                 | DROP SHIPMENT CHARGES <u>PER MILE</u> OUTSIDE THE LINCOLN AREA<br><br>(DROP SHIPMENT CHARGES APPLY TO VEHICLES PURCHASED BY POLITICAL SUBDIVISIONS AND OTHER DIVISIONS OF GOVERNMENT) | 1 | MILE | \$2.00<br>PER MILE                                         | \$3.00<br>PER MILE                                          | \$3.00<br>PER MILE                                 | \$1.25<br>PER MILE                                        | \$2.00<br>PER MILE                                                                       | \$2.00<br>PER MILE | \$2.00<br>PER MILE |
| Payment Terms:     |                                                                                                                                                                                       |   |      | 0 30                                                       |                                                             |                                                    | 0 30                                                      | 0 30                                                                                     | 0 30               | 0 30               |
| Delivery Days ARO: |                                                                                                                                                                                       |   |      | 90                                                         | 120                                                         | 120                                                | 90 TO 120                                                 | 35/120                                                                                   | 30-120             | 30-120             |
| Comments:          |                                                                                                                                                                                       |   |      |                                                            |                                                             |                                                    |                                                           |                                                                                          |                    |                    |